Plan now to attend
PKM Electric Cooperative’s
Annual Meeting
Tuesday, April 1, 2014
Warren-Alvarado-
Oslo High School
Doors open at 4:30 p.m.
The annual meeting of the members of PKM Electric Cooperative, Inc., will be held in the auditorium of Warren-Alvarado-Oslo High School in the city of Warren, Minn., at 5:40 p.m., Tuesday, April 1, 2014, to take action on the following matters:

1. Reports of officers, directors and committees;
2. The election of three (3) directors for terms of three years each (only one director may be elected from any one county);
3. Such other business as may properly come before the meeting or any adjournments thereof.

March 17, 2014
Gordon Bernstrom, Secretary
PKM Electric Cooperative, Inc.
Board of Directors

### County | Nominations made by Committee on Nominations 3-year terms | Nominations made by petition
--- | --- | ---
Polk | Steve Goodwin, Angus | NONE
Kittson | Jeff Folland, Halma | NONE
Marshall | Mike Beaudry, Alvarado | NONE

Note: Nominations may be made from the floor at the meeting. Candidates will be provided time to address the members prior to voting.
Annual Meeting Minutes

APRIL 2, 2013

The annual meeting of the Stockholders (hereinafter referred to as members) of PKM Electric Cooperative, Inc., was held at the High School Auditorium in the city of Warren, Minn., at 5:40 p.m. on April 2, 2013, pursuant to the provisions of the bylaws of the cooperative applying to notice of meeting.

The meeting was called to order by Ronald Reitmeier, president of the cooperative, who presided, and Gordon Bernstrom, secretary of the cooperative, kept the minutes of said meeting.

After calling the meeting to order, the president called on Secretary Bernstrom for the Pledge of Allegiance and invocation.

The president called on the manager, Charles Riesen, to introduce guests and visitors from other organizations in attendance.

The secretary then presented and read a copy of the notice of the meeting, together with the proof of mailing thereof to all members of the cooperative and such statements, ballots and proof were ordered to be annexed to the minutes of the meeting.

The attendance of a sufficient number of members to constitute a quorum was established by a register showing the members present at said meeting, and verified by the president and secretary of the cooperative. The secretary stated that at least 111 members were present in person and that there were 2,863 accepted members in the cooperative, which established a quorum under Article II, Section 5 of the bylaws of the cooperative. The secretary was directed to file a registration for the establishment of a quorum and the same was, upon motion duly made and seconded, made a part of the minutes.

The minutes of the last meeting of the members held on April 3, 2012, were included as a part of the annual report mailed to members prior to the meeting and distributed to members registering at the annual meeting. A motion was duly made, seconded and passed that the reading of said minutes be dispensed with and that they be approved as distributed.

The annual report of the president was presented. Michael Schmidt, assistant manager, presented the annual report of the treasurer. The annual report of the manager was presented.

Upon conclusion thereof, all reports herefore presented were upon motion duly made, seconded, carried and accepted by the membership.

The president called on the manager to read the nominating committee report. Said report disclosed the nominations of the following members for the board of directors:

**POLK COUNTY**
(For a 3-year term)
Ronald Reitmeier
Fisher, Minnesota

**KITTSON COUNTY**
(For a 3-year term)
Roger Dziengel
Kennedy, Minnesota
Jerod Hanson
Hallock, Minnesota

**MARTHA COUNTY**
(For a 3-year term)
Tom Woinarowicz
Stephen, Minnesota

The nominating committee consisted of the following eight members:

Chairman Leif Aakre, Stephen
John Garry, Euclid
Secretary Scott Klein, Hallock
Bruce Hamnes, Stephen
Jonathon Bolduc, Stephen
Joel Muir, Hallock
Dan Cooley, Crookston
Jim Younggren, Hallock

The committee finalized its decision during a meeting held at the cooperative headquarters on Tuesday, Feb. 26, 2013.

The report of the Committee on Nominations was ordered to be certified by the secretary and annexed to the minutes of the meeting.

The president called on the cooperative’s attorney, Michael Williams, for the election. The attorney declared that nominations for the directors from the floor would be received by county. There being none, upon motion duly made and seconded and approved, it was ordered that nominations be closed. Those directors nominated and having no opposition were after motion duly made and seconded, declared elected, by virtue of the nominating ballot becoming the elective ballot.

The president stated that the three-year term for Kittson County, having two candidates nominated by the committee, would require a vote by the members.

Inspectors of the election would be Attorney Michael Williams, Michael Schmidt, Judith Hennessy, Ron Abrahamson and Earl Johnson.

The president stated that microphones have been placed in aisles of the auditorium so that members wishing to speak may be heard by all in attendance.

The president called for any unfinished business. Having determined that there was no unfinished business to be conducted at the annual meeting, he called for new business or discussion. A member-owner addressed the annual meeting of his concern about the surcharge. The manager briefly described Minnkota’s involvement and called on former CEO of Minnkota, also a PKM member-owner, for additional discussion. Automated metering infrastructure was discussed as well as compliance with EPA regulations.

There were no additional questions from members attending the meeting. The manager thanked the members for their support of the cooperative and for attending the annual meeting. He went on to ask those attending if they had ideas for improving the meeting and if they participated in other meetings held by the cooperative. The results of the informal survey were inconclusive.

The Certificate of Inspectors presented to the president the election results as follows:

**KITTSON COUNTY**
Votes Received
Roger Dziengel, Kennedy 43
Jerod Hanson, Hallock 57
Although not readily apparent from the financial statement, your cooperative experienced a good year. Crop drying and a near normal Minnesota winter paved the way for record energy sales. Our wholesale power supplier, Minnkota Power Cooperative, held the line on power costs, outages were reduced from prior years and the automated metering infrastructure (AMI) finally became operational.

While external forces such as power supply, legislation, regulation and weather were favorable to your cooperative, we further achieved efficiency and productivity internally. Skilled and dedicated employees essential to any business, and especially your cooperative, present us with the opportunity to take full advantage of external forces when they are in our favor. That same skill and dedication also limits the adverse effects when those same forces go against us.

It is with mixed emotions we report a couple of retirements pending in the PKM family. Julie Hille, longtime cashier/receptionist, has announced her retirement for the end of June this year. Bob Kliner, line foreman, will take many years of service out the door at the end of the year. People will be hired for those positions and while we have been fortunate over the years to attract and retain those whose work ethic and grasp of cooperative values mimic our core values, it is not a replacement for the many years of experience and institutional history. We wish Julie and Bob well in their retirement and thank them for their years of excellent service. We just wish it wasn’t happening this year. However, we understand to everything there is a season.

Getting the automated metering up and running this year will allow us to leverage other features member-owners have been waiting on such as “auto pay” and the ability to view your own usage patterns, request services and communicate with your cooperative from smart devices.

Of course, all of this new stuff is great but doesn’t mean much if a line is out of service. While taking advantage and leveraging new technology where it is cost-effective is just good business, the main thing is to keep the main thing the main thing. Your electric cooperative will never run out of construction work plans. Lines will continue to need replacement and in some cases improvement. Our charge is to see we balance new capital for replacements and expense for maintenance as efficiently and effectively as we can.

If there was a case to be made for a load management
A dual heating system can offer significant benefits over liquid fuels, especially during the cold winter months. However, the availability and cost of propane can vary greatly. Last winter, we observed a significant increase in propane prices, which made dual heating systems a more attractive option for those who had them. The added cost of propane caused some to reconsider their energy choices, but for those who maintained their systems, it was a win-win situation. Our wholesale power supplier, Minnkota Power, took note of this pricing trend and adjusted its budget to accommodate the increased use of propane. As a result, we were able to reduce load management by more than 200 hours, a testament to the proactive strategies employed by cooperatives. In the future, we can expect to see similar fluctuations in energy prices, so it’s important to be prepared to adapt as needed. We encourage you to attend our annual meeting to learn more about how we can work together to manage these changes.
Must be 12 or younger to enter ~
One winner drawn per cooperative

MAIL ENTRIES TO
Northern Safety & Security
4111 Technology Dr. NW #203
Bemidji, MN 56601

Name ____________________________
Age ____________________________
Address __________________________
______________________________
Phone # __________________________

ENTRY DEADLINE:
must be postmarked by MAY 23, 2014
Prize Winners to be announced MAY 30, 2014
Please check which cooperative you belong to:
☐ Beltrami Electric
☐ Itasca-Mantrap Electric
☐ PKM Electric
☐ Roseau Electric
☐ Clearwater-Polk Electric
☐ Paul Bunyan Communications
☐ Red River Valley Electric
☐ Wild Rice Electric
Join us June 18-19 for a tour!

Sign up today for our two-day power plant tour offered by PKM Electric. An exceptional travel bargain at $75 per person, these tours include motor coach travel, meals and lodging at the Seven Seas Hotel and Waterpark in Mandan, N.D., where you will be treated to a banquet dinner. The tour includes a visit to Minnkota Power’s offices in Grand Forks, N.D., a glance at the Garrison Dam and tours of the lignite-fueled Milton R. Young Station near the town of Center, N.D. It’s guaranteed to be fun and informational!

Power Plant Tour Registration Form

- Please reserve ___ seats for the power plant tour June 18-19. Enclosed is $75 for each person attending.
- We want to bring the family. Please reserve ___ seats on the bus. A $150 check for a family of four is enclosed, plus $35 per each additional family member.
- Pick us up at Minnkota Power Cooperative in Grand Forks on June 18.

Names of participants

Address __________________________ Telephone number __________________________

More tour information will be sent to participants prior to tour date. Members who have been on the tour before will be put on a waiting list. MAIL TO: PKM Electric Cooperative, PO Box 108, Warren, MN 56762

Northern Safety & Security is having a coloring contest for a chance to win a new bicycle!

Print out a coloring sheet of Security Man from the website at www.northss.com, pick up a copy in the PKM Electric Cooperative lobby, or cut out the sheet printed to the left. When you are done with your artwork, please mail the sheet to Northern Safety & Security, 4111 Technology Dr. NW #203, Bemidji, MN 56601. All entries must be postmarked by May 23, 2014. Winners will be announced May 30.

ACH (automatic payment) available March 2014

Consider signing up for automatic payment from your checking or savings account. Starting March 10, 2014, the ACH (automatic payment) option began for your convenience. We will still mail your monthly billing statement to you, but you don’t have to worry about getting your payment to us in time. We will send the request for funds to your bank on the 10th of the month. This has become very popular now that the AMI system is reading your meter(s) for you. Let us help you save time and money, in addition to saving money for your cooperative. All residential members will be the first to receive ACH authorization forms as bill stuffers with your billing statement.
The Lignite Energy Council is a trade association that represents more than 300 companies that are involved in the region's energy industry. Each year, nearly 30 million tons of lignite are produced in North Dakota and converted to electricity, synthetic natural gas, fertilizer and other products. The lignite industry employs more than 27,000 people, has an economic impact of more than $3 billion in North Dakota and generates more than $100 million in state tax revenue.

The Lignite Energy Council, based in Bismarck, N.D., is sponsoring a teacher seminar titled 2014 Lignite Teacher Education Seminar: Energy, Economics and Environment. The seminar will be June 16-19, 2014, at the National Energy Center of Excellence on the campus of Bismarck State College, Bismarck, N.D.

This seminar is designed to provide teachers with a broader understanding of the lignite coal industry and the important role it plays in providing electricity to consumers, farmers and businesses in North Dakota, Minnesota, South Dakota and Montana. The seminar includes discussions on how lignite coal is mined and converted into energy, and the economic impact of the industry on the region. It also includes a tour of a lignite mine, a lignite-based power plant and the Great Plains Synfuels Plant (which converts coal into synthetic natural gas and other valuable byproducts).

Minnkota Power Cooperative is sponsoring 10 teachers from its Minnesota service area by paying the registration fee, plus round-trip mileage to the seminar in Bismarck. Rooms are provided at Bismarck State College at no charge. Meals are also included.

Teachers who attend the four-day seminar and complete a lesson plan are eligible to receive two semester graduate credits in education, economics or science from one of three North Dakota universities: University of North Dakota, North Dakota State University and Minot State University.

Application materials will be mailed to schools throughout the region or are available at www.minnkota.com. All applications need to be submitted to Sue Black, Minnkota Power Cooperative, Inc., PO Box 13200, Grand Forks, ND 58208-3200 by April 11, 2014.
Meeting the peak

Demand response helps manage brutal winter

Record-setting cold temperatures this winter have pushed the demand for electricity to all-time highs in the Minnkota Power Cooperative system.

Minnkota provides wholesale electric power to PKM Electric and 10 other electric cooperatives in eastern North Dakota and northwestern Minnesota. Monthly energy sales to the Minnkota cooperatives reached a record high of more than 456.7 million kilowatt-hours (kWh) in January. The cooperative also hit a record demand peak during the month of nearly 1,000 megawatts (MW).

Managing this unprecedented level of demand has turned Minnkota’s energy marketing area into a war room of sorts this winter. When the demand for electricity exceeds Minnkota’s generation capacity, energy marketers are essentially left with two options: purchase replacement power from the MISO wholesale market or use the demand response program.

Typically, electricity can affordably be purchased from the market at an average price of 2 to 3 cents per kWh. With demand skyrocketing across the Midwest this winter, prices have been up to $2 per kWh.

As they have for decades, Minnkota’s energy marketers used the demand response system at certain points to avoid purchasing costly power that would inevitably hit the pocketbooks of retail consumers in the region.

Todd Sailer, senior power supply manager, said purchasing surplus power during high-priced times would have translated into a multimillion-dollar hit to Minnkota and its members.

“If we were to buy a kWh for $2 and it’s being sold for about 6 cents, it doesn’t take long to figure out that is probably not a good strategy,” Sailer said.

Reliable performance

Minnkota is a national leader in demand response with more than 50,000 retail consumers participating in the program. Currently Minnkota can shave up to 350 MW — more than one-third of its peak load in the winter — when reliability is threatened or market prices are simply uneconomical.

“We haven’t seen this level of volatility from the market in many years,” Sailer said. “Having reliable baseload generation and a reliable demand response system are very crucial for us in managing costs and keeping rates as low as possible for our members.”

Sailer said Minnkota’s lignite power plants have performed well this winter, delivering low-cost energy 24 hours a day. But during peak demand periods, the cooperative has received minimal production from its contracted wind farms due to low wind speeds and equipment issues related to the extreme cold.

“Wind can help limit your exposure to the market and it can help limit your control hours, but there are days when the wind isn’t producing in the region and the market responds to that with higher prices,” Sailer explained.

Propane shortages change strategy

The demand response program is voluntary for retail consumers who allow Minnkota to turn off, by remote control, electric heaters and other interruptible loads in exchange for a discounted retail electric rate.

Most of these are dual-heat systems that use electricity as the main source of heat with backup heat provided by fuel oil or propane when demand response is in effect. A properly installed dual-heat system automatically switches to the alternate fuel source, requiring no additional work from the consumer.

As propane prices continue to skyrocket across the Upper Midwest, Sailer said the low, off-peak electric heating rate remains stable and isn’t susceptible to dramatic spikes. Minnkota has adjusted its demand response strategy to accommodate retail consumers who are struggling with fossil fuel prices.

“We recognize that many of our consumers use propane as a backup heating source and that buying fuel has been challenging this winter,” Sailer said.

“We’ve raised our market purchasing threshold to try to limit the number of demand response hours.”

Minnkota entered the winter with an estimate of 250 hours of dual-heat demand response time. Through March 2, about 262 hours have been issued. Sailer believes that Minnkota will end the winter with about 300 hours of control, assuming normal weather patterns and reliable power plant performance.
## Treasurer’s Report

### Statement of Operations

<table>
<thead>
<tr>
<th></th>
<th>2013</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>OPERATING REVENUE:</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Electric</td>
<td>$12,298,416</td>
<td>$12,632,315</td>
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<tr>
<td>Other</td>
<td>45,358</td>
<td>43,640</td>
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<tr>
<td><strong>Total operating revenue</strong></td>
<td>$12,343,774</td>
<td>$12,675,955</td>
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<td><strong>OPERATING EXPENSES:</strong></td>
<td></td>
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<tr>
<td>Cost of power</td>
<td>$8,858,133</td>
<td>$8,226,616</td>
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<tr>
<td>Distribution – operation</td>
<td>340,064</td>
<td>254,023</td>
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<tr>
<td>Distribution – maintenance</td>
<td>642,346</td>
<td>823,375</td>
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<td>Customer accounts</td>
<td>240,500</td>
<td>234,025</td>
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<td>Customer service and informational</td>
<td>144,930</td>
<td>192,600</td>
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<td>Energy conservation (Minn. mandate)</td>
<td>29,414</td>
<td>73,075</td>
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<tr>
<td>Administrative and general</td>
<td>927,793</td>
<td>914,446</td>
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<tr>
<td>Depreciation</td>
<td>815,593</td>
<td>820,207</td>
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<tr>
<td>Interest on long-term debt</td>
<td>612,748</td>
<td>500,821</td>
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<tr>
<td>Tax expense – other</td>
<td>(859)</td>
<td>18,152</td>
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<tr>
<td>Other income deductions</td>
<td>6,991</td>
<td>7,683</td>
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<tr>
<td><strong>Total operating expenses</strong></td>
<td>$12,617,653</td>
<td>$12,065,023</td>
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<tr>
<td><strong>OPERATING MARGIN</strong></td>
<td>($273,879)</td>
<td>($610,932)</td>
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<tr>
<td><strong>NONOPERATING MARGIN:</strong></td>
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<tr>
<td>Nonoperating margins – other</td>
<td>$38,757</td>
<td>$158,009</td>
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<tr>
<td>Interest income</td>
<td>103,781</td>
<td>35,965</td>
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<tr>
<td>Other Cooperative capital credits</td>
<td>154,031</td>
<td>78,974</td>
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<tr>
<td><strong>Total nonoperating margin (deficit)</strong></td>
<td>$296,569</td>
<td>$272,948</td>
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<tr>
<td><strong>NET MARGIN</strong></td>
<td>$22,690</td>
<td>$883,880</td>
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## Balance Sheet

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<thead>
<tr>
<th></th>
<th>2013</th>
<th>2012</th>
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<tbody>
<tr>
<td><strong>Assets</strong></td>
<td></td>
<td></td>
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<tr>
<td>ELECTRIC PLANT:</td>
<td></td>
<td></td>
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<tr>
<td>In service</td>
<td>$29,887,215</td>
<td>$28,677,570</td>
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<tr>
<td>Under construction</td>
<td>1,006,821</td>
<td>973,051</td>
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<tr>
<td>Total electric plant</td>
<td>30,894,036</td>
<td>29,650,621</td>
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<tr>
<td>Less accumulated depreciation</td>
<td>(10,513,865)</td>
<td>(10,175,362)</td>
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<tr>
<td>Electric plant – net</td>
<td>$20,380,171</td>
<td>$19,475,259</td>
</tr>
<tr>
<td>OTHER PROPERTY AND INVESTMENTS:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Investments in associated companies</td>
<td>$920,193</td>
<td>$842,214</td>
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<tr>
<td>Other investments</td>
<td>1,164,444</td>
<td>1,330,150</td>
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<tr>
<td>Total other property and investments</td>
<td>$2,084,637</td>
<td>$2,172,364</td>
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<tr>
<td><strong>CURRENT ASSETS:</strong></td>
<td></td>
<td></td>
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<tr>
<td>Cash – general</td>
<td>$776,446</td>
<td>$164,779</td>
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<tr>
<td>Temporary investments</td>
<td>1,250,000</td>
<td>1,831,314</td>
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<tr>
<td>Accounts receivable</td>
<td>1,867,586</td>
<td>2,842,227</td>
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<tr>
<td>Materials and supplies</td>
<td>576,140</td>
<td>581,899</td>
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<tr>
<td>Prepayments</td>
<td>118,073</td>
<td>113,420</td>
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<tr>
<td>Other current and accrued assets</td>
<td>1,911</td>
<td>1,368</td>
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<tr>
<td>Total current assets</td>
<td>$4,590,156</td>
<td>$5,535,007</td>
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<tr>
<td>DEFERRED DEBITS</td>
<td>$160,489</td>
<td>$174,248</td>
</tr>
<tr>
<td>TOTAL ASSETS</td>
<td>$27,215,453</td>
<td>$27,356,878</td>
</tr>
</tbody>
</table>

**Equities and Liabilities**

<table>
<thead>
<tr>
<th></th>
<th>2013</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>EQUITIES:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Memberships</td>
<td>$18,695</td>
<td>$18,565</td>
</tr>
<tr>
<td>Patronage capital</td>
<td>6,533,717</td>
<td>6,636,197</td>
</tr>
<tr>
<td>Other margins and equities</td>
<td>6,007,420</td>
<td>5,106,826</td>
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<tr>
<td>Current year margins</td>
<td>22,690</td>
<td>883,880</td>
</tr>
<tr>
<td>Total equities</td>
<td>$12,582,522</td>
<td>$12,645,468</td>
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<tr>
<td>LONG-TERM DEBT</td>
<td>$11,128,295</td>
<td>$9,981,846</td>
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<tr>
<td>CURRENT LIABILITIES:</td>
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<td></td>
</tr>
<tr>
<td>Accounts payable</td>
<td>$1,557,052</td>
<td>$1,252,140</td>
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<tr>
<td>Customers deposits</td>
<td>14,850</td>
<td>13,750</td>
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<tr>
<td>Other current liabilities</td>
<td>1,932,734</td>
<td>3,463,674</td>
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<tr>
<td>Total current liabilities</td>
<td>$3,504,636</td>
<td>$4,729,564</td>
</tr>
<tr>
<td>DEFERRED CREDITS (Consumers Energy Prepayments)</td>
<td>$0</td>
<td>$0</td>
</tr>
<tr>
<td>TOTAL EQUITIES AND LIABILITIES</td>
<td>$27,215,453</td>
<td>$27,356,878</td>
</tr>
</tbody>
</table>
Employee and Staff Directory
Help beautify Minnesota and receive a free park sticker!

**Who:** PKM Electric Cooperative, Inc., members who want to lend a hand (all ages welcome).

**What:** Project GreenTouch is a cooperative program to help spruce up our state parks. (For example: planting trees, cleaning up trails and helping build picnic shelters)

**Where:** Lake Bronson and Old Mill state parks.

**When:** Saturday, May 3 – 10 a.m. to 2 p.m.

Help beautify Minnesota. This marks the 15th year of a partnership between Minnesota’s Touchstone Energy® Cooperatives and state parks. In addition to volunteer time, the sponsorship also gives the Minnesota Department of Natural Resources $33,000 each year to help fund the State Park Guide. “During the past 14 years, Touchstone Energy Cooperatives have organized 7,350 volunteers to donate more than 24,750 hours in May to take care of Minnesota’s finest resources – their state parks,” said Courtland Nelson, director of Minnesota State Parks. “Everyone’s helping hand is much needed before the rush of Memorial Day,” he said.

Come join us! Lunch will be served! Each family who volunteers will receive a free park sticker for the year. Bring work gloves and rakes! If you would like to volunteer, call us at 218-745-4711 or 800-552-7366.

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**Save money. Save energy.**

Never before has such a wide array of incentives been available to members to save money and energy at home.

To receive a rebate, new equipment must be installed and old equipment needs to be removed. Only new products that are exact product types listed in this form are eligible for incentives. More criteria for the heating systems may apply. Forms must be received within 60 days of installation. Mail completed application and a copy of the itemized invoice to PKM Electric Cooperative. Please call member services at 800-552-7366 or go to www.pkmcoop.com for more information or to receive the application form. Criteria will be listed on the application form.

* If equipped with backup electric heat, the home must be on load control or demand billing per PKM Electric Cooperative offerings and requirements.

### RESIDENTIAL REBATES FOR MEMBERS

<table>
<thead>
<tr>
<th>Equipment</th>
<th>Specifications</th>
<th>Rebate</th>
</tr>
</thead>
<tbody>
<tr>
<td>CFL Bulbs</td>
<td>Replace incandescent bulbs with ENERGY STAR® CFLs.</td>
<td>$2 per bulb. Twelve CFLs max per member.</td>
</tr>
<tr>
<td>Clothes Washer</td>
<td>ENERGY STAR®-rated</td>
<td>$50/unit</td>
</tr>
<tr>
<td>ENERGY STAR® Refrigerator</td>
<td>ENERGY STAR®-rated</td>
<td>$25/unit</td>
</tr>
<tr>
<td>ENERGY STAR® Freezer</td>
<td>ENERGY STAR®-rated</td>
<td>$25/unit</td>
</tr>
<tr>
<td>Electric Water Heater</td>
<td>Must be 80 gallon or larger with an energy factor of at least .91. Must be controlled under load management program.</td>
<td>$150/unit plus monthly credit for being on load management program.</td>
</tr>
<tr>
<td>High Efficiency Furnace with ECM Blower</td>
<td>Furnace with an electronically commutated motor (ECM) on indoor blower.</td>
<td>$150</td>
</tr>
<tr>
<td>Air-Source Heat Pump</td>
<td>14 SEER, 8.2 HSPF</td>
<td>$400</td>
</tr>
<tr>
<td>Mini-split Ductless Air-Source Heat Pump</td>
<td>15 SEER</td>
<td>$500</td>
</tr>
<tr>
<td>Ground-Source Heat Pump, Open Loop &lt;135,000 BTUH @59F</td>
<td>16.2 EER/3.6 COP</td>
<td>$200/ton. Maximum incentive of $2,500/home.</td>
</tr>
<tr>
<td>Ground-Source Heat Pump, Closed Loop &lt;135,000 BTUH @77F</td>
<td>14.1 EER/3.3 COP</td>
<td>$400/ton. Maximum incentive of $5,000/home.</td>
</tr>
</tbody>
</table>
Each member attending the annual meeting will receive a LED night light.

Registration, meeting and dinner will be at the Warren-Alvarado-Oslo High School Auditorium and cafeteria located near the west entrance.

Enter to win the grand prize drawing for an iPad mini! Other prizes include a Kindle Fire and Twins tickets!

**TUESDAY, APRIL 1, 2014**

**4:30 p.m.**
- Doors open for member registration
- Movies and day care provided by PKM

**5 p.m.**
- Meal served cafeteria style by PKM directors
  (Pulled pork and potato salad dinner)

**5:35 p.m.**
- Door prizes drawn

**Business Meeting**

**5:40 p.m.**
- Meeting called to order........ President Ronald Reitmeier
- Invocation.......................... Sec./Treas. Gordon Bernstrom
- Introduction of guests............ Manager Charles Riesen

**Business Session**
- Notice of Annual Meeting
- Establishment of Quorum
- Reading of 2013 Meeting Minutes .... Gordon Bernstrom
- President's Report.................... Ronald Reitmeier
- Treasurer's Report..................... Mike Schmidt
- Manager's Report ...................... Charles Riesen
- Nominating Committee Report........ Charles Riesen
- Election of Directors
- Unfinished Business
- New Business
- Reading of Election Results
- Adjournment of Business Meeting
- Speaker........ Robert “Mac” McLennan, President & CEO of Minnkota Power Cooperative, Inc.
- Prize Drawings..................... Must be present to win